



Supplier Diversity Total Expenditures Report Fiscal Year 2011 (July 1, 2010 - June 30, 2011)

During Fiscal Year 2011, LCRA realized its second highest percentage expenditure with Diverse businesses (14.02%) and its highest percentage ever with Small businesses (6.86%)

	YTD Total	YTD Small	% Small	YTD Diverse	% Diverse	Target % Diverse
*Total Expenditures	\$314,095,051	\$21,544,808	6.86%	\$44,039,620	14.02%	10.00 %
Sub-Total Vouchers	\$292,914,306	\$20,708,673	7.07%	\$34,586,561	11.81%	
Sub-Total Procard	\$21,180,745	\$479,137	2.26%	\$2,269,655	10.72%	
Sub-Total Subcontractor		\$356,998	0.12%	\$7,183,403	2.45%	

Key

- Diverse:** Minority/Women, Service Disabled Veteran Owned or Hub Zone Business Enterprise
- YTD:** Year-To-Date
- Vouchers:** Posted or recorded expenditures for which LCRA has been invoiced
- Procard:** Credit card expenditures
- Subcontractor:** Expenditures with Diverse subcontractors, reported by LCRA prime contractors

*This report includes only non-fuel expenditures

The importance of small and diverse businesses

LCRA recognizes the diversity that exists in the areas in which it provides services and the importance of small and diverse businesses to those communities. LCRA encourages the development of mutually beneficial business relationships with small and diverse businesses and is committed to increasing their opportunities.

Small Business Enterprises (loosely defined as businesses with fewer than 500 employees), have a positive impact on the Texas economy. According to the *2009 Small Business Profile* report (Small Business Administration, Office of Advocacy, small businesses employed 46.8 percent of the state's private-sector employees and have accounted for a greater net job creation than businesses with more than 500 employees.

How did we do?

Diverse Business Expenditures:

During FY 2011 LCRA spent \$44 million with diverse businesses. This represents 14.02 percent of the LCRA's total non-fuel expenditure. We exceeded our target for FY 2011, which was 10 percent. In fact, FY 2011 was LCRA's second-highest percentage expenditure with diverse businesses!

Small Business Expenditures:

During FY 2011 LCRA spent \$21.5 million with Small Business Enterprises (as defined by the S.B.A.). This represents 6.9 percent of the LCRA's total non-fuel expenditure. This is LCRA's highest percentage expenditure with Small Business Enterprises ever!